



## 22<sup>nd</sup> YEF PROGRAM AGENDA

22nd Young Engineers Forum - New Orleans  
Hilton New Orleans Riverside  
Grand Ballroom C, First Floor  
Sunday, November 17, 2002  
9:00am -6:00pm

### Career Essentials

**Join other young engineering professionals at the 22nd Young Engineers Forum (YEF) in New Orleans.**

This one-day program will deliver interactive presentations and a panel discussion focused on Career Essentials - to help you reach your full potential. You will have the opportunity to listen to experienced engineers share their knowledge on how to navigate through your engineering career, ask questions and walk away with valuable insights into your profession.

#### **Moderator**

David Riddick, Engineer, Intralox, Inc.

**8:00a** Registration

**8:30a** Coffee served

**9:00a-9:15a** Welcoming

**9:15a-10:15a** **How to enjoy an Engineering Career and how to have your abilities recognized**

William L. Dean, PE, Turnkey Engineering Company, Inc

You will learn how to interact and interconnect in a new or existing career and how to expand your initial knowledge of engineering. How to take advantage of change and diversity in the marketplace and also acknowledge opportunities that will help you build a success career.

**10:20a-10:35a** Break

**10:40a-11:55a** **Global Collaboration: When in Rome... what do engineers do?**

Patrick Gnazzo, Vice President, Business Practices - United Technologies Corporation

Today's engineers are expected to navigate language, culture, custom and national differences just as deftly as they develop stress analysis modeling or perform project management tasks-- but with far less training or experience. Drawing on his experiencing managing UTC's business practice unit across 200 countries, Mr. Gnazzo will lead us through the challenges of doing business internationally by providing insight into different cultural value systems and supplying some tips and tools for global collaboration. While technology knows no boundaries, the cultures of the engineers who create and apply technology do. This session will help identify just where those boundaries are, and develop a strategy for bridging them.

**12:00p-1:15p** Lunch

**1:20p-3:20p The Art of Persuasion - Influence without Authority**

Dale Carnegie Trainer

Learn how to influence outcomes - even if you're not in charge. Responsibilities in the workplace are increasing and employers expect their staff to take the lead on a variety of projects and tasks without any authority. Develop credibility to create strong relationships up, down, and across the organization.

**3:25p-3:40p** Break

**3:45p-4:45p Panel Discussion - Competing in the Job Market**

A diverse group of successful engineers will discuss "Competing in the Job Market" -sharing experiences and offering advice on what is expected from engineers in the early stages of their career. What are the characteristics of a successful engineer? Why soft skills are so important. You will have the opportunity to ask specific career questions and learn how to prepare for your professional future.

Panelists:

Stacey Bright Culver, Manager of Group Insurances, Jay R. McDermott

Brett North, Patent Attorney, Garvey Smith Nehrbass & Doody

Dr. John J. Tracy, General Manager-Engineering, Aircraft and Missiles-Southern California, The Boeing Company

John Coles, New Orleans Chairman, Service Corps of Retired Executives (SCORE)

Dr. James Bellows, Fellow Engineer, Siemens Westinghouse

**4:45p** Closing Remarks

**5:00p - 6:00p Job Hunting Skills Clinic - Reception**

Intermingle with professionals from industry in an informal setting to discuss career relative questions like Resumes, Interviewing, Networking and Negotiation.

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